

Management Development Seminars

Skills to develop more effective managers sooner

Seminar Leader

John Leamer has spent most of his career as a trainer and senior career consultant. Previous to that he held the position of Vice President Corporate Banking with Fleet Bank, Manufacturers Hanover, Marine Midland Bank, and Bank of Akron. Western New York is well-acquainted with John's strong background in organizational effectiveness and teambuilding. He is a member of TEC Associates, Director for the Erie County Fair, and an alumnus of Leadership Buffalo 2001

Effective Interpersonal Relationships

WORK BETTER AND SMARTER

Who Benefits by Attending

Partnerships that work well together have effective interpersonal relationships within. This workshop provides an exciting way for "work partners" to learn about each other (i.e., CEO/executive assistant, supervisor-to-supervisor, manager-to-assistant).

Purpose

Give participants skills to understanding where their colleague's comfort zones lie, how they like to communicate, and what sort of support they need. Teams that work efficiently need to keep each individual's abilities and needs in mind. Through our Myers-Briggs Type Indicator (MBTI) the partnership gains confidence and individual understanding of themselves and each other becomes enhanced.

What can you expect from the "partnership" session?

There are four distinct takeaways from our workshop:

- ❑ an understanding of your own natural preferences for focusing your energy, gathering information, making decisions, and living a certain way;
- ❑ having a grip on the way you respond to "work partner" challenges, regardless of the issue;
- ❑ being cognizant of your style of interaction with your teammate;
- ❑ understanding the unique way that your own preferences allow you to make a distinctive contribution to the relationship.